



**Curriculum vitae
Europass**

Personal Information

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Area of expertise Strategic Management and Organizational Development

Professional experience

Period January 2025 – Present
Role Founder consulting company Metis Business Lab SRL

Specialization Business Strategy and Growth
Organizational transformation
Change management
Executive advisory and Strategic decision making
Sustainable business operations
Performance Management

Period April 2014 – Present
Role Freelancer, Founder consulting company Daman Cons SRL

Specialization Business development and business consolidation
Setting up business strategy, including the implementation
Reorganizing company based on strategically approach
Implementing performance management and performance evaluations system

Period March 2024 – October 2025
Role Program Director, Moldova Innovation Technology Park, MITP

Specialization **Translate strategy into** action through collaboration and coordination, addressing immediate needs of Moldova IT Park.
Implement program development strategies to achieve objectives.
Plan recruitment and selection, manage performance, and develop salary systems.
Manage financial, human, and technological resources for programs and projects.
Monitor and evaluate program performance for continuous improvements.
Coordinate teams and projects for efficiency and goal achievement.
Promote collaboration and partnerships with stakeholders.
Ensure corporate governance and compliance with policies.
Develop the team professionally by providing support and resources.
Provide support and resources for skill development within the team.

Industry or sector IT & Tech

Period April 2021 – February 2024
Role Organizational Development Manager, Moldova Innovation Technology Park, MITP

Specialization Ensure an effective translation of strategy into action through collaboration & coordination based on the immediate transformational needs of Moldova IT Park organization.
Identify and implement the best solutions for Park's collaborative challenges of interaction and cooperation with its residents, partners and other stakeholders.
Reorganize the entire organization based on its strategically approach.
Business processes optimization designed to improve operational excellence.
Set up a high-performance work systems.

Industry or sector IT & Tech

Period	September 2018 – December 2019
Role	Project Manager. National Association of Beekeepers of the Republic of Moldova
Specialization	Organizational strategies, Business Development, Economic and Financial Consultancy, Business Planning, Project Management.
Period	November 2012 – November 2017
Role	Project Manager. Deputy Director ProConsulting SRL
Specialization	<ul style="list-style-type: none"> Ensuring compliance with contractual obligations from partnership agreements. Preparing and organizing project activity plans. Securing necessary resources to achieve project objectives. Managing the project budget. Supervising the technical team, consultants, and collaborators. Preparing the project budget and cash flow. Monitoring objectives and preparing monthly reports for funders, partners, and beneficiaries. Financial consultancy and investment projects: <ul style="list-style-type: none"> Organizing and managing financial consultancy services, organizational development, investment projects, feasibility studies, financial diagnostics, and assistance in obtaining funding (IFAD, PNAET, PARE1+1, Compact, JNPGA, PAC, Filiere Du Vin).
Company name and address	ProConsulting SRL, 23/9 Petru Movilă Street, Office 4, Chişinău, Republic of Moldova
Industry	Business Consultancy
Period	January 2009 – October 2012
Role	Financial Consultant
Specialization	Development of investment projects, business plans, feasibility studies, investment consultancy for enterprises, financial analysis and forecasting for enterprises and investment plans, etc. (IFAD, RISP, PNAET, JNPGA, PARE1+1, Compact, PAC).
Company name and address	ProConsulting SRL, 23/9 Petru Movilă Street, Office 4, Chişinău, Republic of Moldova
Industry	Business Consultancy
Period	August 2008 – March 2011
Role	Business Development Agent
Specialization	Providing assistance and support to businesses (mainly in rural areas) in creating and developing businesses, offering assistance in contracting investment resources, technical assistance in business development, communicating with clients regarding funding programs, organizing training courses for young entrepreneurs, developing and presenting business plans, developing business development concepts, preparing proposals and long-term strategies for business development, etc
Company name and address	Business Consultancy Center, 23/9 Petru Movilă Street, Office 3, Chişinău, Republic of Moldova
Industry	Economic, community, and social development
Period	July 2008 – December 2008
Role	Assistant Consultant
Specialization	Assisting in providing consultancy, developing business plans, preparing activity reports, compiling client portfolios, making decisions after informing the senior consultant regarding information provided to clients, responsible for controlling and using information in client relations, etc.
Company name and address	ProConsulting SRL, 23/9 Petru Movilă Street, Office 4, Chişinău, Republic of Moldova
	Business Consultancy
Education and Training	

Period	March – September 2019
Qualification / diploma obtained	General Manager of a Commercial Company , Certificat Seria L, No. 0039898
Principal subjects studied / professional competencies acquired	Reorganization, development, and consolidation of the business; Company and business process management; Mapping structural connections; Coaching for accelerating employee performance; Employee performance management; Developing and implementing business strategy.
Name and type of educational institution / training provider	Competitive in Business & Consulting® SRL, Romania, Accredited by the Ministry of Labor, Family, Social Protection, and Elderly People and the Ministry of National Education and Scientific Research of Romania.
Period	September 2018 – June 2022
Qualification / diploma obtained	Master's Degree in Economics, Master's Diploma in Economics European Project Management
Principal subjects studied / professional competencies acquired	Micro & Macroeconomy, Statistics, Management, Marketing, Project Management, etc.
Name and type of educational institution / training provider	Academy of Economic Studies of Moldova, 61 Mitropolit Gavriil Bănulescu-Bodoni Street, MD-2005, Chișinău
Period	February 2017 – July 2017
Qualification / diploma obtained	Certified Management Consultant
Principal subjects studied / professional competencies acquired	Quality Management, Environmental Management, International Funding Programs from Donors – European Union, bilateral programs, etc., Food Safety Management – Certification, Presentation, Negotiation, Mediation, Intercultural Management, Social Responsibility Management, Principles of Management Consulting, Project Management, etc.
Name and type of educational institution / training provider	International Council of Management Consulting Institutes / Certified Management Consultant Global Institute
Period	September 2008 – June 2010
Qualification / diploma obtained	Master's Degree in Economics, Master's Diploma in Economics
Principal subjects studied / professional competencies acquired	International Transactions - management of international economic projects, international economic law, international marketing strategies, international finance, etc.
Name and type of educational institution / training provider	State University of Moldova, 60 Alexe Mateevici Street, Chișinău, Republic of Moldova
Period	September 2005 – June 2008
Qualification / diploma obtained	Bachelor's Degree in Economics
Principal subjects studied / professional competencies acquired	International Economic Relations (microeconomics, macroeconomics, economic policies, finance, economic-financial analysis, marketing, statistics, management, basics of entrepreneurship, economic law, international economics, international economic relations, international trade, risks in international economic relations)
Name and type of educational institution / training provider	Universitatea de Stat din Moldova, str. Alexe Mateevici 60, or. Chișinău, Republica Moldova

Trainings	
Period	July 2024
Training name	Business Coaching. Advanced coaching techniques and methods.
Name of organizing institution	Competitive in Business & Consulting® SRL, Romania
Period	September 2022
Training name	HR Brand & Candidate Funnel in Recruitment
Name of organizing institution	School of Business Communication
Period	October 2021
Training name	Guidelines for Management Consultancy Services, Trained in ISO 20700:2017
Name of organizing institution	CMC-Global
Perioada	Februarie – Martie 2018
Denumire training	Training of Trainers
Name of organizing institution	Center for Organizational Training and Consultancy Trainers – Jan Kroupa, Jana Ledvinova – Czech Fundraising Center - Cristian Neguț, Doina Gogu – Learning Ecosystem România
Period	December 2017
Training name	Strengthening Leadership, Employee Motivation
Name of organizing institution	Evenda, Chisinau, Practicum Grup, Moscova, Evghenii Kotov
Period	September – November 2017
Training name	Mini MBA Financial Director
Name of organizing institution	School of Business Communication
Period	October 2017
Training name	ToT on OVOP Model “Local production development and promotion of local brands by OVOP Methodology”,
Name of organizing institution	CCA NGO (UKaid)/AMIB Project (HEKS EPER)
Period	January – June 2017
Training name	Certified Management Consultant. Training and Certification Course for Business Consultants – Project "Provision of Consultancy Services for Competitiveness Improvement through Training and Certification of Business Consultants" of the "Support to Confidence Building Measures" Program
Name of organizing institution	Business Consulting Institute (BCI), Republic of Moldova
Period	December 2016
Training name	Business Reorganization Mechanisms", Integrated Transformational Training
Name of organizing institution	Institute of Labour, Chişinău, Moldova. CBC Romania
Period	December 2016
Training name	Managing a Consulting Business, Grow your Consulting Business Training Series
Name of organizing institution	EBRD, Nicholas Warn, Keypath Limited
Period	November 2016
Training name	Financial planning as a tool for creating money
Name of organizing institution	ATManagement Group, Russia

Period	May 2014									
Training name	Local Economic Development” (based on PACA approach Participatory Appraisal of Competitive Advantage									
Name of organizing institution	NGO Business Advisory Centre									
Period	December 2013									
Training name	Business modeling and analysis of functions and costs in business processes on the basis of specialized software Business Studio 4.0.									
Name of organizing institution	Business Set, Saint-Petersburg, Russia									
Period	March 2013									
Training name	The audit of the Quality Management System ISO 9001: 2008									
Name of organizing institution	C & I Ltd, CERTIND									
Period	October 2012									
Training name	Salesday									
Name of organizing institution	“Evenda” Ltd with the participation of Russian trainer, Evghenii Kotov									
Period	April 2011									
Training name	How to make a business									
Name of organizing institution	Rural Investment and Services Project, Moldova									
Period	November 2008									
Training name	Practice of a Commercial Estimation and Analysis of Investment Projects									
Name of organizing institution	SIA ALT-INVEST”, Russia									
Period	September 2008									
Training name	Economic and financial analysis of company									
Name of organizing institution	SIA ALT-INVEST”, Russia									
Personal skills & competencies										
Mother tongue(s)	Romanian									
Foreign language(s) known:										
Self-assessment										
<i>European level (*)</i>										
English										
French										
Russian										
Social skills and abilities	Interpersonal communication, Relationship management, Conflict management, Emotional intelligence, Coaching on the Job, Mentorship, Visionary thinking, Problem solving, Team development.									
Organizational skills and abilities	Strategic planning, Business growth, Organizational restructuring, Change management, Leadership, Decision – making, performance management, Business Efficiency, Corporate governance, Organizational excellence, Mentorship, Leadership development, Stakeholder engagement, Business partnerships, Coordination and Organizational structuring, Project and Team management, Monitoring, Evaluation and Impact Management, Flexibility, Change Adaptation.									
Computer skills and abilities	MS Office (Excel, Word, PowerPoint, Outlook 365), Google workspace, Project & Team management tools, AI skills &tools, Prompt engineering.									
Other skills and abilities	Facilitation of strategic sessions and change management, Training delivery, Workshop design and implementation of strategy, Public speaking at business events									
Driving license	Category B									